# **Quinn Gove**

#### Charlotte, NC

## 980-275-0601 | <u>qagove@gmail.com</u>

A motivated and upbeat team-player with over 4 years of experience in interpersonal communication, with a background in customer service and account management. Ability to learn new tasks quickly and proficient in creating and retaining key client relationships.

#### EXPERIENCE

East Coast Agency	Wrightsville Beach, NC
Account Manager	January 2023-Present
Manage over 100 client accounts, ensuring accurate maintenance of policy information and timely updates.	
• Develop and nurture strong relationships with clients to understand their unit	que insurance needs and deliver personalized service.
Collaborate with sales producers to streamline processes, facilitating smooth i	nteractions between clients and the agency.
• Provide exceptional customer service, addressing client inquiries and resolving issues efficiently, resulting in high client retention rates.	
• Gather and analyze personal information to recommend tailored insurance solutions, enhancing overall client satisfaction.	
Produce content and manage social media accounts.	
Charlotte Dermatology	Charlotte, NC
Clerical Associate	June 2020-December 2022
Offered diverse clerical support to team members, managed correspondence and tracked documentation.	
• Answered and directed over 100 calls per day in a fast-paced environment.	
Protected patient information by observing strict HIPAA guidelines.	
• Delivered high-quality administrative and customer service to sustain patient	and workflow.
Heritage Lawn and Landscape	Charlotte, NC
Coordinator of Seasonal Sales	January 2018-October 2020
Organization of summer sales promotion.	
Design and delivery of promotional materials.	
• Scheduling of estimates with field staff.	
• Served as contact person and source of information to maintain open commun	nication with clients.

#### **CERTIFICATIONS/SKILLS**

•	North Carolina Insurance Producer License - Property & Casualty
	Received 05/24/2023. Can provide documentation upon request.

• Skills in Microsoft PowerPoint, Excel, and Word as well as social media marketing.

## EDUCATION

### East Carolina University

**BA** Communication

Interpersonal/Organizational Communication

Greenville, NC

2016-2020