IT'S TIME TO ATTRACT NEW AGENTS. DIGITALLY.



Discounted Pricing for IIANC PARTNERS Program Participants

We wish to recognize those companies who are committed to supporting IIANC and are involved with our IIANC PARTNERS Program by offering them a **discount off their advertising** in 2025. (Non-PARTNERS pay approximately a 20% surcharge for their advertising.)



Please review the benefits outlined in the 2025 PARTNERS Program Guide for more information.

Questions?

Contact Rena Todd, Vice President of Marketing, at rtodd@iianc.com.

MAXIMIZE YOUR BRAND EXPOSURE IN 2025!

Thank you for considering IIANC's exclusive digital advertising offerings for 2025. Our solutions are strategically designed to help companies like you connect with North Carolina's top independent insurance agencies, gain targeted brand visibility, and align with a trusted leader in the industry.

High-Impact E-Newsletters:

We offer premium advertising placement in two of our highly engaged e-newsletters:

- The IA Connection: Delivered twice monthly, near the 1st and 15th, this newsletter covers the latest industry news, IIANC updates, and key developments.
- The "I" on Professional Development: Sent twice a month near the 2nd and 4th weeks, this newsletter highlights upcoming professional development opportunities, continuing education events, and insights from IIANC's nationally recognized Professional Development team.

With a growing subscriber base of engaged readers, these newsletters offer a direct line to influential decision-makers and business leaders in the insurance space.

Boost Visibility with Ads on IIANC.com:

In 2022, we launched a new, SEO-optimized website that's more dynamic and user-friendly than ever before. Our site attracts approximately 5,000 visitors monthly, most of whom are actively registering for events, classes, or professional development programs. This makes it an ideal touchpoint for your business.

- Event Registration Pages: Place your ads where they matter most—on the very pages where visitors register for high-demand events and classes.
- High-Traffic Web Pages: Leverage display ads on popular pages to capture attention from our audience throughout their site journey.

With our enhanced SEO and steadily increasing web traffic, your brand will be prominently positioned to maximize reach and impact.

Why Partner with IIANC?

Every time members and website visitors engage with IIANC—whether through our newsletters or website—they'll encounter your brand alongside trusted industry resources. Your partnership with IIANC provides not just advertising but a powerful brand lift, aligning your company with an association known for leadership, advocacy, and innovation in the independent insurance industry.

2025 E-NEWSLETTER DIGITAL ADVERTISING

E-Newsletter Options



IA Connection

A **twice monthly** report on the latest happenings at IIANC and industry news (sent out near the 1st & 15th of each month)

Can be purchased in **3-month** increments: \$650.00/3 months [PARTNERS Pricing] \$790.00/3 months [NON-PARTNERS Pricing]

Available January-March, April-June, July-September and/or October-December

*Please note - space is limited per issue; IIANC reserves the right to adjust the schedule if needed



The "I" on Professional Development

A **twice monthly** update of upcoming professional development/CE classes and other education-related information (sent out near the second/fourth weeks of each month)

Can be purchased in **3-month** increments: \$650.00/3 months [PARTNERS Pricing] \$790.00/3 months [NON-PARTNERS Pricing]

Available January-March, April-June, July-September and/or October-December

*Please note - space is limited per issue; IIANC reserves the right to adjust the schedule if needed

E-Newsletter Banner Guidelines

- Banners can be submitted in .jpeg, .gif or .png format to rtodd@iianc.com
- The maximum file size is 1000k.
- Each e-newsletter has a circulation of approximately 6,000 recipients.
- The deadline to submit web banners is two weeks prior to the publication date.
- Changes can be made <u>once</u> during the contracted period. Please send all changes to rtodd@iianc.com.
- IIANC reserves the right to make final insertion decisions based on space; available on a first come, first served basis.

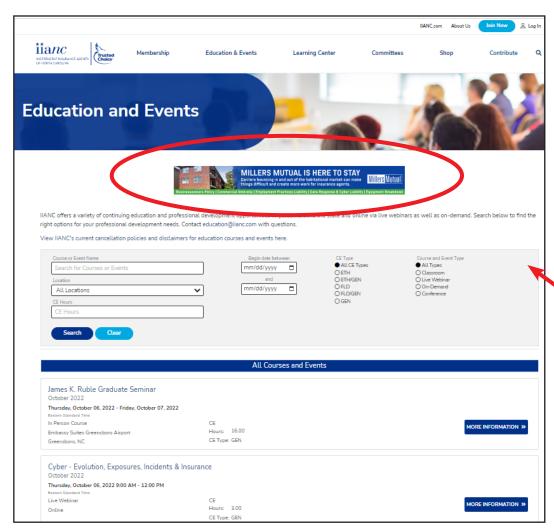
Banner Specs:

- Please submit your artwork in the size illustrated below (based on availability); NOTE: in 2025 we will only be offering HORIZONTAL banner options for our e-newsletters.
- Please note, depictions may not be to size.

Horizontal Banner - 468x60 pixels

2025 EDUCATION ADVERTISING PACKAGES

Get an e-newsletter banner AND a prime spot on the IIANC website!



Are you buying an ad in The "I" on Professional Development newsletter?



Add a website banner ad at a LOW RATE!

One of the most heavily-trafficked pages on our website is our Find a Course page, which offers website visitors an easy way to find an upcoming course.

If you are purchasing an ad in The "I" on Professional Development newsletter, you can ADD ON this ad to your purchase for a discounted rate.

These **website display advertisements** are sold in 3-month increments as an ADD-ON OPTION to the already-purchased "The "I" on Professional Development" e-newsletter ad. Please note that this space is limited to one advertiser PER 3-month increment (meaning your ad will not be sharing the page with any other company.) The advertisement will also link back to your website. IIANC PARTNERS will receive a discount off this space, too.

Pricing + Available Space

3 months of display advertising: \$750/3 months PARTNERS \$975/3 months Non-PARTNERS Available in these 3-month increments:

- January-March 2025
- April-June 2025
- July-September 2025
- October-December 2025

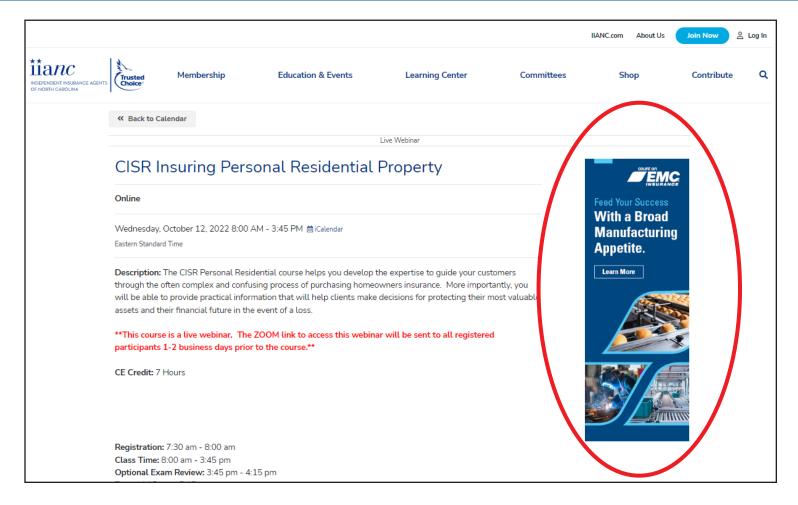
Specs

728 x 90 pixels

- Artwork can be submitted in .jpeg, .gif or .png format to rtodd@iianc.com
- The maximum file size is 1,000k
- The deadline to submit artwork is two weeks prior to the publishing date.
- Artwork changes cannot be made during the contracted, month-long period
- The content of your advertisement cannot interfere with course and/or event offerings by IIANC, including but not limited to educational classes and events. IIANC reserves the right to request new artwork if the submitted ad does not comply with our requirements.

^{*}Please note - space is limited to only FOUR advertisers (or even just one company who reserves the full year) in 2025; hurry - this is available on a first come, first served basis!

2025 IIANC.COM WEBSITE DISPLAY ADVERTISEMENTS



Our website, www.iianc.com, attracts approximately 5,000 visitors each month, with most visitors coming to register for an upcoming IIANC course or event. Your company has the opportunity to place ads directly on the registration pages for EVERY IIANC event and class. Whether users are signing up for a course, InsurEXPO, or even a free webinar, your advertisement will be prominently displayed—guaranteeing visibility at key touchpoints throughout their journey.

These **website display advertisements** are sold in monthly increments. You can buy only one month or you can buy multiple months. Please note that this space is limited to one advertisement PER month (meaning your ad will be running for the full duration of a month - not sharing the page with any other company.) The advertisement will also link back to your website.

If you decide to buy this space for three (3) months or more, you will receive a discount off your bulk purchase. Plus, IIANC PARTNERS will receive a discount off this space, too.

Pricing + Available Space

Purchasing 1 website display advertisement: \$500/month PARTNERS \$650/month Non-PARTNERS Purchasing 3 or more website display advertisements: \$450/month PARTNERS \$600/month Non-PARTNERS

Specs

225 x 610 pixels

- Artwork can be submitted in .jpeg, .gif or .png format to rtodd@iianc.com
- The maximum file size is 1,000k
- The deadline to submit artwork is two weeks prior to the publishing date.
- Artwork changes cannot be made during the contracted, month-long period
- The content of your advertisement cannot interfere with course and/or event offerings by IIANC, including but not limited to educational classes and events. IIANC reserves the right to request new artwork if the submitted ad does not comply with our requirements.

2025 DIGITAL ADVERTISING CONTRACT | 1 of 2

We, the undersigned, agree to advertise in an IIANC e-publication and/or on the IIANC website according to the terms listed hereafter. Please select from the following options and total each amount under each section.

E-NEWSLETTER DIGITAL ADVERTISING PACKAGES

A CONNECTION	IA Connecti	on					
IIANC NEWS // AT A GLANCE	PARTNERS P	RICE: \$650.00 /	NON-PARTNE	ERS PRICE: \$790.00)		
New Fire Safety Campaign Available for	A twice month	A twice monthly e-newsletter, giving your company six (6) advertisement insertions					
Members to Use in October	<i>months:</i> 🗌 Janu	ary-March	April-June	☐ July-September	October-December		
PUTTHELID	please indicate the U	IRL for the ad to link to					
THE "I" PROFESSIONAL	The "I" on F	Professional I	Developme	ent			
DEVELOPMENT	PARTNERS P	RICE: \$650.00 /	NON-PARTNE	ERS PRICE: \$790.00)		
Get Your CISR Designation Online Today!	A twice month	nly e-newsletter,	giving your o	company six (6) ac	Ivertisement insertions		
QIST COST	months: 🗌 Janu	ary-March 🔲	April-June	☐ July-September	October-December		
LIVE WEBINARS	please indicate the U	IRL for the ad to link to					
	TOTAL FOR F	-NEWSLETTER	R DIGITAL AF	OVERTISING PAC	KAGES: \$		
	TOTALTOTTL	TALVOLLTTLE	I DIGITAL AL	OVERTION OF ACT	VIGEO. Ψ		
2 ADD-ON EDUCATION WEB	SITE DISPLAY A	DVERTISING					
PLEASE NOTE: you must purchase an ad in			ter above to purcha	ase this website ad option.			
Now many all the	Please check	the 3-month inc	rement(s) in	which vou wish to	annear:		
Education and Events	Please check the 3-month increment(s) in which you wish to appear:						
MANUFACTURE COLUMN	☐ April-June	☐ January-March ☐ July-September ☐ April-June ☐ October-December					
The first and a finish property and a first and a first and a first has a firs							
The state of the s	Opposition	\$750.00	RS PRICE	NON-PARTN \$975.00	ERS PRICE		
All Comment Comment and Configuration of Comment was been a first on the American was the comment of the American and the commen	3 months	\$750.00		\$975.00			
Total Audian Spatian Shares States Total Commission States and the Co	URL for ad to link to:						
π	OTAL FOR ADD	-ON EDUCATION	ON WEBSITE	E DISPLAY ADVER	RTISING \$		
3 IIANC.COM WEBSITE DISPL	AY ADVERTISIN	IG					
HEADY In Manager Managering to compare the contract of the con	Please check	the month(s) in	which you w	ish to appear:			
4 hard detaile	☐ January	☐ February	☐ March	☐ April			
CISR Insuring Personal Residential Property	l , ,	☐ June	☐ July	☐ August			
CDR Insuring Personal Residential Property See Water See Control (1997) 19 19 19 19 19 19 19 19 19 19 19 19 19	□ May						
CCRS broading florenand, Residential Property Man Man Service State of the State	□ May □ September	☐ October	☐ Novemb	per December	r		
COR Insuring Personal Residential Reports was Washington (2 did not in 16.4 Mount	,	☐ October		per			
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CORD instancing Personal Residential Reports Management of the State	☐ September	IIANC PARTNER		NON-PARTN			
COR Installing Personal Residential Property The Committee of the Personal Property C	September 1 month 3+ months	### ##################################		NON-PARTN \$650.00			
CCR3 instancing Personal Residential Reports Management of the State	☐ September	### ##################################		NON-PARTN \$650.00			
COS Invasion for the control of the foreign by the cost of t	☐ September 1 month 3+ months URL for ad to link to:		RS PRICE	NON-PARTN \$650.00 \$600.00	ERS PRICE		
CCR broading Personal Residential Reports and many and the second seco	☐ September 1 month 3+ months URL for ad to link to:		RS PRICE	NON-PARTN \$650.00	ERS PRICE		

2025 DIGITAL ADVERTISING CONTRACT | 2 of 2

TOTAL AMOUNT OWED FOR 2025 ADVERTISING: \$_

PAYMENT INFORMATION + TERMS Payment is due sixty (60) days after th	e date of this agreement	Please check your pay	yment option:			
Check - please invoice me			· · · · · · · · · · · · · · · · · · ·			
Visa MC Amex	Print Name on Card					
	Credit Card Number	Expiration Date	Security Code (required)			
	Credit Card Billing Address & Zip Code Signature					
This contract serves as confirmation contracted balance (even if remaining terminate this contract for failure to particularly following advertisement insertion will	g ads have not yet run), a ay invoices in a timely ma	is no cancellations are p inner. If an invoice is no	permitted. IIANC reserves the right	to		
If new copy is not furnished by the sta be repeated. No cuts or original art w completed, web-ready ad for insertion	ill be returned unless rec					
This contract is entered into this	_day of 20 .	, between IIANC and	d the advertiser named below.			
Advertiser/Company:	Con	npany to be billed:		-		
Billing Address:						
Advertising Company Website:		Phone:				
Contact (Mr./Mrs.):		Title:				
Contact's Email:						
Signature:			Date:			

Mail or Email Completed Contract to:

Rena Todd, Vice President of Marketing
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rtodd@iianc.com • www.iianc.com